



NPT INNOVATION EXCHANGE

Supply Chain Opportunities

22/06/2022 | 12:30 - 2:30PM | Online

Event Overview

[Click here to view the video recording.](#)

Hear from the MoD about their commitment to procuring more from UK suppliers and find out how your business can get involved.

The Doing Business with Defence presentation from the MOD will cover accessing procurement opportunities with the MOD, where to find the policy and guidance that governs our procurement and processes, our SME action plan, tips and guidance for SMEs, and our approach to Innovation.

ADS Group represents and supports more than 1100 UK businesses operating in the aerospace, defence, security and space sectors. ADS will join the meeting to discuss how they support their members with a particular focus on SMEs across the defence sector with supply chain opportunities both in the UK and Overseas, including engagement with MoD and Industry. ADS is well placed to represent and champion SMEs not only in defence, but across the Aerospace, Security and Space sectors they represent.

Contact Helen Bowden for more information, to suggest themes and topics, and to register your interest, by emailing helen@4theRegion.org.uk

Joseph Lambon, Ministry of Defence



[Click here](#) to view the presentation slides.

To jump to their segment of the forum recording, [click here](#).

The Doing Business with Defence presentation from the MOD covers accessing procurement opportunities with the MOD, where to find the policy and guidance that governs our procurement and processes, our SME action plan, tips and guidance for SMEs, and their approach to Innovation.

The MOD is committed to making it easier for new, innovative, and smaller businesses to enter the defence supply chain. The Defence Small and Medium-sized Enterprise Action Plan [can be found here](#).

Where to find procurement opportunities with the MOD:

Contract opportunities can be found on the [Defence Sourcing Portal](#), the [Contracts Finder](#) as well as on the defence procurement [Twitter](#) and [LinkedIn](#) pages

The [Knowledge in Defence site](#) will provide guidance on commercial, engineering, and is the primary bearer of all policy. It is a useful library of information for internal MoD staff and suppliers.

[Click here to find out more about Procurement at the MOD](#)

You can contact the Doing Business with Defence helpdesk via their email:

DefComrcISSM-Suppliers@mod.gov.uk

Simon Levy, Matt Burton, ADS Group



Working for our members

[Click here](#) to view the presentation slides.

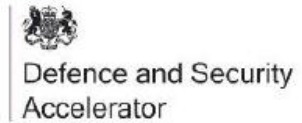
To jump to their segment of the forum recording, [click here](#).

[ADS Group](#) represents and supports more than 1100 UK businesses operating in the aerospace, defence, security and space sectors. ADS joined the meeting to discuss how they support their members with a particular focus on SMEs across the defence sector with supply chain opportunities both in the UK and Overseas, including engagement with MoD and Industry. ADS is well placed to represent and champion SMEs not only in defence, but across the Aerospace, Security and Space sectors they represent.

ADS Group offers its members dedicated [business development support](#), offering information on global markets, programmes and tender notices. They assist companies to increase their market share in the home and overseas markets as well as assisting companies to understand emerging technologies and innovation.

A full list of what ADS Group offers [can be found here](#).

Anis Mourad, DASA



Gweithio Gyda'r Cyflymydd Amddiffyn a Diogelwch

Working with the Defence and Security Accelerator

Tom Adamson CEng MIMechE
Partner Arloesi – Cymru
Innovation Partner – Wales

Anis Mourad
Mynediad at Bartner Mentora a Chyllid – Gwledydd Datganoledig
Access to Mentoring and Finance Partner – Devolved Nations

[Click here](#) to view the presentation slides.

To jump to their segment of the forum recording, [click here](#).

[DASA](#) acts as a means to innovators to receive funding to develop and enhance technologies. DASA finds and funds exploitable innovation to support UK defence and security quickly and effectively, and support UK prosperity.

Their Defence Technology Exploitation Programme (DTEP) is designed to help small or medium-sized (lower-tier) suppliers join Defence supply chains. The lower-tier supplier must partner with a higher-tier Defence supplier to participate in the programme.

To access the DASA Innovation Portal, [click here](#). For more information about the funding DASA offer, [click here](#).

To contact DASA, please contact:

Innovation Partner: tjadamson@dasa.service.mod.uk

A2MF Partner: amourad@dasa.service.mod.uk

Represented Organisations

- **Academy for Project Management** - Joseph Alba
- **ADS** - Simon Levy
- **Agrimek** - Gareth Porter
- **AJB Business Solutions** - Andrew Beer
- **Aspire2B** - Chris O'Callaghan
- **AV Coatings** - Ian Rigden
- **DASA** - Anis Mourad
- **Development Bank of Wales** - Donna Williams, Rob Good
- **Glamorgan Engineering** - Darren Joslin
- **Gower Gas & Oil** - Wanda Harding
- **Hybrisan** - Chris Mortimer
- **Intuety CTO** - Andrew Ryan
- **NPT Council** - Adil Pirmohamed, Brett Suddell, Claire Roach, Jeremy Hurley, Julie Davies, Nathan Goldup-John, Oonagh, Sarah Fowler, Steve Grey
- **Ministry of Defence** - Joseph Lambon
- **Pelatis Online** - Nigel T Packer
- **Rhino Systems Ltd** - Jon Walter
- **Safety Letterbox Company** - Alison Orrells
- **Veltech UK Co Ltd** - Simon Lucas

Links, References & Resources

- [4theRegion - NPT Innovation Exchange Project Page](#)
- [Eventbrite - NPT Innovation Exchange Events](#)

Upcoming Meetings - Dates for your diary

Wed 20th July	About the Shared Prosperity Fund	13:00 – 14:30
Wed 27th July	Open Business Discussion	13:00 – 14:30